

May 14, 2012

## **Testimonial**

In 2002 TLD selected Kampi Components to be their exclusive distributor of spare parts to the Defense Supply Centers.

The initial concept was by allowing Kampi to handle the administrative burden associated with quoting and processing parts orders with the Government it would leave TLD more time to focus on supporting our product and selling to the commercial airline world. But for 10 years it has brought a lot more to the table.

This successful partnership has also brought:

- A more professional response to the needs of the US Government contracting
- Experts in the area of contracting, acquisition regulations, Government inspection, and packaging.
- Protection against other entities pirating TLD designed parts
- Reduced administrative burden / increased sales

In summary, what started as simply an effort to do Government business more efficiently has resulted in many more benefits including fewer pirated parts, and improved reputation, and improved sales.

I highly recommend Kampi Components to any Government contractor interested in improving their business. Your products are in good hands with Kampi on the job!

Sincerely,

TLD America

Frank GUSTAFSON, Digitally signed by Frank GUSTAFSON, C = US, L = WINDSOR, S = CT, O = TLD, OU = GSE Date: 2012.05.15 11.2355.9400

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